



2022 Annual Ag Claims Conference

April 26-27, 2022



D.L. Dravis & Associates, Inc.
CLAIMS ADJUSTER



Agenda

Event	Start	End	Subject	Speaker
Times are in Central Daylight Time (CDT) with Texas Approved CE in parenthesis – CE is pending and will be updated				
Monday – 25 April				
	2:00	5:00	Vendor Setup	
	5:00	6:00	Early Check-in Open	
Tuesday – 26 April				
	7:00	8:30	Check-in Open	
	8:30	8:45	ACA Welcome	Julie Overdeer
1	9:00	10:15	Roundtable Panel Discussion – Appraisals (1 CE)	Moderator TBA
2A	10:30	11:45	Ag Economics – Higher Costs in 2022 (1 CE)	Ray Massey
2B	10:30	11:45	Ag Structures (1 CE)	Chris Wortmann
	11:45	1:15	Lunch/Vendor Time	
3A	1:15	2:30	Intro to Crop Liability – FRCS (Part 1) (3 CE)	Julie Overdeer
3B	1:15	2:30	Grain Bin Evaluation (1 CE)	Aaron Trenshaw
	2:30	3:00	Break	
4A	3:00	4:15	Intro to Crop Liability – FRCS (Part 2)	Julie Overdeer
4B	3:00	4:15	Grain Storage Best Practices (1 CE)	Bob Marlow
	4:15	5:30	Vendor Time	Sponsors
	4:45	6:30	Networking Happy Hour	The ACA
Wednesday – 27 April				
	7:00	8:30	Late Check-in Open	
	8:30	9:00	ACA Update	Julie Overdeer
5A	9:00	10:15	Top 10 Things to Know about Ag Law in 2022 (1 CE)	Deb Champion & Mitch Maglione
5B	9:00	10:15	Estimating for Concrete Structures (1 CE)	Chris Wortmann
	10:15	10:30	Break	
6A	10:30	11:45	Ethics (1 CE)	Chris Wills
6B	10:30	11:45	Poultry Confinement (1 CE)	Brandan McGehee
	11:45	1:15	Lunch/Vendor Time	
7A	1:15	2:30	Fence and Farm Animal Liability (1 CE)	Rusty Rumley
7B	1:15	2:30	Composition Shingle Roofing (1 CE)	Larry Fehner
	2:30	3:00	Break	
8A	3:00	4:15	Drones and New Technology in Ag Claims	Doug Overdeer/TBA
8B	3:00	4:15	Bin Handling Equipment (1 CE)	Mike Sutton

Key		
		Admin
		General Topics/Sessions
		Crop Liability Topic
		Property Topic

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Coupon – Save \$50 off membership (OFFER VALID 1 MAY – 30 JUNE 2022)

22agcon50

In appreciation for attending the conference we are offering a one-time discount on an annual ACA membership. You must be registered for the April 2022 Ag Claims Conference to use this offer. This offer is non-transferable. Login to the ACA website and join or renew the ACA to redeem this offer; add this coupon code at checkout to receive the \$50 discount for membership. This offer may also be used to renew even if it is too early to renew your membership. Early renewal does not change your membership anniversary, the date stays the same.

OR

Coupon – Save \$50 off a training module (OFFER VALID 1 MAY – 30 JUNE 2022)

julie@agclaimsassociation.com

In appreciation for attending the conference we are offering a one-time discount on any ACA training module. You must be registered for the April 2022 Ag Claims Conference to use this offer. This offer is non-transferable. Contact Julie at the e-mail to the left to redeem this offer.

Foreword

Welcome to the 2022 Ag Claims Conference and we are excited to be back in person and see your smiling faces. Although the COVID-19 pandemic made things difficult, we worked through it and were able to make several improvements. We thank everyone who stayed with the ACA and made all the changes and this conference possible. Without our member companies, sponsors, speakers, and members, none of this would be possible. We will give an update on the ACA during the conference and will announce a few initiatives as we outline the way ahead. One of the biggest changes we experienced was moving to our new website that launched in July 2021. This is a big change and makes it easier to manage events, information, and communicate with the members and to inform the industry. We used the live conference in March 2020 as a springboard for this year's conference using a similar format, albeit slightly shorter, and the same venue to help reduce and manage risk as we returned to an in-person event. The feedback and input to the ACA helped shaped these decisions and again are so please with the turnout and interest in the conference. The agriculture claims industry experienced a much higher number of liability claims than a typical claim's season, an opposite from the 2020 season derecho impacts on property claims. We have no idea what this year's claim season has in store but if you have ideas and areas where there are gaps that the ACA could help the industry, please contact us.

We know you have a choice of several events hosted annually by different organizations around the industry and the ACA strives to provide world class education, training and support that differentiates us from the others. We look forward to your continued support and growing together. Please take the time to meet our sponsors and to provide feedback on the conference while sharing ideas to help shape the future.

Julie Overdeer
ACA Executive Director

About the ACA

The Agricultural Claims Association is an organization founded by a group of experienced insurance professionals with extensive background in the agricultural claims industry. Our organization's mission is to provide training, education, resources, and support to other ag claims professionals. Members have access to an extensive subject library, tutorials, seminars, and continuing education in the areas of agricultural policies, damage to equipment and agricultural buildings, damage to irrigation equipment, cattle theft, and a wide variety of agricultural liability claims. Members also receive discounts for training, certifications, and conferences.

Additionally, the ACA offers the most comprehensive and thorough Agricultural Claims Professional Certification in the industry. The Farm Ranch Certified Specialist (FRCS) training courses covers grain storage and material handling, introduction to crop liability claims, cattle claims, principles in agricultural equipment breakdown, and basics of agriculture policy. A new certification, Commercial Agricultural Certified Specialist (CACS), is currently in development. The ACA conducts one large conference each year and additional smaller virtual conferences.

The Team

Brandan McGehee – Founder and Partner



Since 1999, Mr. McGehee has amassed a diverse array of claims adjusting experience in all disciplines including staff, independent adjuster, claims manager, vice president of operations, and owner-operator sides of the claims industry. His claims emphasis has been on residential, commercial property, and agricultural. Brandan's independent management and adjusting experience provides an extensive knowledge of field investigations.

Mike Sutton – Founder and Partner



Since 1987, Mr. Sutton has amassed a wide range of claims adjusting experience in all disciplines including staff, independent adjuster, claims supervisor, director of claims operations and owner-operator sides of the claims industry. His claims emphasis has been on residential, commercial property and agricultural. Mike's company management experience provides an insight of the specific claims and underwriting guidelines for our customers.

Julie Overdeer – Executive Director and Partner



Julie has a background in agriculture insurance including farm & ranch, crop liability, crop insurance, and weather-based insurance. Her farm roots started growing up on a farm in Northwest Indiana, where she ran a 600 farrow to finish hog operation after graduating with a B.S. from Purdue. During this time, she worked from a contract adjuster to a National Claims Manager. After 21 years in the crop insurance sector, she joined the Climate Corporation focused on weather index products, private products, and crop insurance. Since the sale of the Climate, Julie has adjusted farm and ranch insurance and training adjusters on agricultural claims.

Doug Overdeer – Education and Information Technology Director



Doug is a retired U.S. Army Special Forces Officer (Green Beret) with extensive experience in operations, technology, and business. He joined the ACA team in 2019 providing his experience in business development and planning, execution operations, adult education, and technology innovation to help the ACA grow.

The Advisory Board

Dan Behrens – Claims Director for Farm Bureau Property & Casualty Insurance Company



Mr. Behrens is in the company's home office in West Des Moines, Iowa. In his current role, he is responsible for the governance, subject matter expertise, vendor management, and process improvements/innovation for Ag, Personal, and Commercial lines of property, auto physical damage, material damage, and catastrophe operations. Prior leadership positions include casualty and litigation management, data and business analytics, and FNOL/express claims. He is also involved in row crop farming operations in Iowa. Dan obtained his Bachelor of Business Administration in Finance from the University of Iowa. His professional designations include the Chartered Property Casualty Underwriter (CPCU), Associates in Claims (AIC), Lean Six Sigma Green & Black Belts, and American Agricultural Insurance Company's Ag Advisor certification.

Wayne Camp-Bell – Director or Property Claims for FCCI Insurance Group



Wayne Camp-Bell is the Director or Property Claims for FCCI Insurance Group where he leads a group of property field adjusters servicing over 20 states. Wayne has been in the insurance industry for over 15 years. He has been with FCCI Insurance Group for nearly 10 years holding numerous positions including Property Field Adjuster, Manager of Insurance Operations, Corporate Claim Examiner and now Director of Property Claims. He holds a Bachelor's degree in Business Management as well as numerous insurance industry designations including his CPCU, AIC, CIC, and AFIS. Prior to entering the insurance industry Wayne served nearly 10 years as a Law Enforcement Officer in Sarasota County FL. When not working, Wayne enjoys spending time with his wife, Heather, and their two dogs.

Joe Corcoran - EC Claim Technical Specialist: American Family Insurance Claim Service, Inc (AFICS)



In his 30 plus carrier in the Insurance industry, Joe is experienced in claims, underwriting, catastrophic events, quality control, and management. For the last several years, he has become an expert in the Agricultural Claims Industry while working for AFICS.

John Jennings, CPCU – Director: American National Insurance



Mr. Jennings has over 16 years of experience in the insurance claims industry, Mr. Jennings held manager and director positions with various companies. In addition to claims, he also has sales experience in the agricultural insurance industry. John brings a wealth of knowledge and experience to the Agricultural Claims Association and is excited to help lead this cutting-edge organization.

Our Sponsors

MW Claims (Platinum)



MW Claim Service is a 11-year-old adjusting firm that has developed a unique skillset in the arena of agricultural claims including farm/ranch and commercial agricultural losses. Whether it be a property claim to a bin complex or a liability claim due to crop overspray; MW Claims has the experience and personnel to accurately assess the damage. In addition to our experienced adjusting staff, MW Claims also has the experts including a millwright, agronomist, and cattle consultant/appraiser to assist our clients on the most difficult of claims. Let MW Claims be your primary claims service provider!

D.L. Dravis & Associates (Gold)



DL Dravis & Associates, Inc. is a multi-regional insurance adjusting firm operating for nearly forty years. Our team is available to serve you in Pennsylvania, Indiana, Kentucky, North Carolina, Missouri, and select counties in Maryland, Ohio, Virginia, and West Virginia. Our adjusters are dedicated to thoroughly handling your claims to exceed the expectations of both you and your clients. Let us show you how efficiently we can handle your agricultural, property, liability, casualty, cargo, heavy equipment, and auto liability claims to save you time and money! With decades of experience, we provide Real Claims Solutions by Real People. Visit us online at www.dldravis.com.

All State Ag Parts (Silver)



Founded in 1998, All States Ag Parts is a leading supplier of used, rebuilt and aftermarket parts for all makes and models of tractors, combines and other farm machinery. The Company is a leader in all of its segments and provides customers with a single source for repair parts, offering competitive pricing, unmatched availability and industry-best warranties. The Company is headquartered in Hudson, Wisconsin, and its footprint covers seven states (Wisconsin, Minnesota, Iowa, Missouri, Nebraska, South Dakota, and California) in the heartland of U.S. farming.

Callan Salvage and Appraisals (Silver)



Callan Salvage and Appraisal Company, Inc. specializes in the disposition of salvage and inventory verification for insurance companies and self-insureds. Nationwide with three specialized divisions: Commodities, Equipment and Mercantile. Our ultimate goal is to help minimize the loss for all parties concerned. Each loss will constitute different needs and services. With over 50 years of experience, our services are predicated on the principle that integrity and individual attention to each loss is of primary importance to assess the services needed.

Claims Professionals Liability Insurance Company (Silver)



CPLIC, RRG provides Errors and Omissions insurance and General Liability insurance on a direct-to-consumer basis and offers Employment Practices Liability Insurance (EPLI) and Digital Risk coverage (Cyber). CPLIC, RRG caters exclusively to independent claim adjusting firms, TPAs, appraisers, umpires, consultants, and other experts who derive 60% of their revenue from the insurance claim process. CPLIC, RRG maintains a strong surplus to premium ratio through long standing reinsurance partnerships, favorable underwriting results and well positioned investment practices. CPLIC, RRG is domiciled in Vermont, with its home office located in Myrtle, Mississippi. Visit www.cplc.net for additional information.

Envista Forensics (Silver)



Envista has a diverse client portfolio, and because of that, our professionals have an in-depth understanding of myriad business sectors, as well as the technology and scientific principles that make these sectors unique. This unbiased approach enhances our trust in the industry and leverages our expertise to understand any incident in its entirety and determine the true cause and the best course of action for any party involved. Our company and our culture are built around the philosophy of helping those in need, and our experts are passionate about providing the most comprehensive advice and guidance possible. With hundreds of experts around the world, Envista's global presence allows our experts and engineers to not only collaborate with some of the top minds in the industry, but this immense network also gives our team the ability to provide expedited answers to any type of peril, loss, or disaster regardless of the location.

Industrial Loss Consultants (Silver)



Industrial Loss Consultants provides solution-based in-depth commercial machinery and equipment consulting services through technical consultation, appraisal services, and project management.

Nohr Wortmann Engineering (Silver)



NOHR Wortmann Engineering provides engineering, evaluation, design and drafting services to industrial, agricultural, residential, commercial, insurance, and manufacturing clients. NOHR Wortmann Engineering is licensed in 25 states and has provided consulting and engineering services for numerous projects in several countries.

Rimkus (Silver)



Rimkus www.rimkus.com is a national, forensic engineering and fire o&c firm with over 80 locations and 600 expert consultants throughout North America - locations to cover most of the United States and Canada. Rimkus has been an active member of the ACA for many years & has participated in many Agriculture Specific Property and Equipment Damage education courses. Rimkus practice areas include: Structural, Mechanical, Electrical, Fire & Explosion, Chemical Engineers, Building Consultants, Construction Experts, Product Liability, Accident Reconstruction, Premises Liability, Human Factors, Biomechanical, Marine, Energy, Oil & Gas, Manufacturing, etc.

Construction Cost Consultants (Bronze)



Nederveld Inc. is an integrity-driven firm that does amazing forensic engineering and fire investigation work. We are known for our multiple service offerings, large coverage area, and great work with outstanding service. Every day we are helping people with component testing, storm-related damage, collision analysis, large and small fire investigations, explosions, product and mechanical evaluations, roofing and structural issues, water intrusion and mold, electrical evaluations, and much, much more.

JS Held (Silver)



J.S. Held is a specialized global consulting firm whose professionals serve as trusted, expert advisors to organizations facing high-stakes events that demand urgent attention, exceptional knowledge, staunch integrity, and clear-cut analysis and advice. The firm provides a comprehensive suite of technical, scientific, financial, and technology advisory services that enable clients across the spectrum of industries to navigate complex, contentious, and often catastrophic situations with precise analysis, reliable insights, and confidence.

Nederveld (Bronze)



Nederveld Inc. is an integrity-driven firm that does amazing forensic engineering and fire investigation work. We are known for our multiple service offerings, large coverage area, and great work with outstanding service. Every day we are helping people with component testing, storm-related damage, collision analysis, large and small fire investigations, explosions, product and mechanical evaluations, roofing and structural issues, water intrusion and mold, electrical evaluations, and much, much more.

Conference Information

Topic Summaries – In Order of Appearance

Roundtable Panel Discussion – Appraisals

After this presentation, you will be able to identify the Appraisal Process, modern practice of appraisal workflow, its capabilities and apply best practices specifically policy and protocols.

Ag Economics – Higher Costs in 2022

Provide insight into how to use budgets to adjust insurance claims. The different estimates found in cost of production estimates, the perspective of cost or revenue losses, and how cost of production estimates are created so you can modify.

Ag Structures

This training helps you understand the basic forces that cause bin damage and claim settlement. What wind damage does and does not look like. What it means and methods of repairing grain bins in the field. Using examples to show how repairs are made and mean provided by three contractors who currently do bin repairs.

Intro to Crop Liability – FRCS

This training will help you understand how to respond identify types of crop liability claims, list the documents and questions to complete prior to going to the field, and what a field visits should include. Additionally, you will be able to explain when to take samples, how to determine acres, and estimate the loss.

Grain Bin Evaluation

The presentation is designed to provide the claims adjusters with a working knowledge of the basics for grain bins, their operation, and potential defects and damages. The seminar defines the types of defects and includes methods to investigate these defects. The instructor will cover various industry standards and practices in use today to evaluate whether an alleged weather-related event could have been responsible for reported damages. And finally, the presentation will use examples of past projects to illustrate how alleged grain bin damage is investigated as well as the repair/replacement cost estimate process is conducted

Grain Storage Best Practices

Attendees of this presentation will obtain a basic understanding of the following:

- How Grain Quality and Safety are connected
- Importance of “understanding what you have” (Inspections)
- USDA Standards for commodity trade; Feed vs Food
- Importance of Moisture and Temperature.... EMC
- Introduction of S.L.A.M.
- Other Operational Best Practices
- How this effects the claim process

Top 10 Things to Know about Ag Law in 2022

For the attendees to understand the changes in agricultural law and how they can affect the claims process for the agricultural insurance industry. Learn the pitfalls to avoid and how to avoid field mistakes that affect the claim settlement.

Estimating for Concrete Structures

This will help you with basic understanding of the following: (1) what constitutes damage to concrete, (2) what causes concrete damage, (3) what does various forms of damage look like, (4) the means and methods of repairing concrete, and (5) how concrete can affect the claim settlement.

Ethics

Learn about ethics in agricultural claims, insurance fraud, and unfair claims practices. We will cover: (1) fake medical treatment, (2) cumulative errors, (3) disparate impact claims, and (4) fraudulent crop insurance claims.

Poultry Confinement

This course will outline the basic components of a broiler house, and mainly outline the basic components of a broiler house that help understand claims for repairs or replace of the house.

Fence and Farm Animal Liability

This training will cover a basic understanding of the following:

- Fence Law
- How fence laws vary dramatically from state to state
- Livestock running at large statutes and how these play into liability
- Livestock liability in unique situations such as agritourism

Composition Shingle Roofing

This presentation will cover types of shingles, installation issues, ventilation issues, aging issues, deck movement, aging issues, blistering and the effects of hail and wind. The repairability of the damage and how to handle it.

Drones and New Technology in Ag Claims

There have been significant technological advancements that provides new or innovative tools that enhances or changes the way the agricultural and claims industries operate. Drones provide us with a tool that adjusters can view claims, literally, but also saves time, and improves the quality of the adjuster's purview into the claim. Unfortunately, there is some confusion or general lack of knowledge about using drones for claims puts everyone and the claim at risk if not used properly and in accordance with current regulations. Changes to cameras and other everyday devices also can improve the quality of information that aids the adjuster, insurance company, insured, and claimant reach a fair and equitable outcome.

Bin Handling Equipment

This session will address grain bin unloading/handling equipment including various types of equipment, specifically side draws, augers, conveyors, and air systems. We will discuss the manufacture of each type, their operation and the most common damage incurred. We will also discuss the repairability of each type of equipment. There are other types of handling equipment such as grain legs and belt conveyors that are not included in this presentation.

Speakers Bios – In Order of Appearance

Neal McLoughlin – Appraisal and Umpire Association



Neal McLoughlin is a speaker, consultant, and licensed adjuster. After dedicating 25 years to investigations and agency administration Neal saw an opportunity to positively change the way insurance appraisal is conducted and preserve the integrity of the process by founding the Appraisal and Umpire Association. He focuses on Insurance Appraisal and advocates for state licensing and regulatory mandates in the Insurance Appraisal sector. Neal received his MBA from St. Xavier University attained the highly regarded Certified Fraud Examiner designation (C.F.E.) and is an active member of the International Association of Arson Investigators (I.A.A.I.) He holds numerous certifications and is currently completing his Doctorate at Concordia University. He has been a court-appointed umpire in multiple jurisdictions and enjoys instructing and mentoring newer Appraisers and Umpires in the field. He describes himself as a “recovering overachiever” and can be contacted at neal@aua.claims.

Ray Massey – University of Missouri



Dr. Ray Massey is an agricultural economist with University of Missouri Extension. Dr. Massey's economic specialty is risk management with an emphasis of on the impact of production agriculture on the environment. Notable programs he has collaborated on include: 1) the AgSite Assessment website that allows farmers to get extensive information on the physical and environmental sensitivities of particular fields, 2) Useful to Usable, a website that helps farmers incorporate climate information into cropping decisions, and 3) Behavioral Economics: Understanding Decisions made by Farmers Facing Difficult Choices, and 4) Horizon Point that sends site specific weather information that has been processed through research models to give management advice. He has published the Missouri crop costs of production for the last decade.

Ray Massey holds a B.S. in Animal Science and M. Ag. in Agricultural Economics from New Mexico State University and a Ph.D. in Agricultural Economics from Oklahoma State University. He was on the faculty of the University of Nebraska-Lincoln from 1990 to 1995. In 1995 he came to the University of Missouri. He is married with 3 daughters and 5 grandkids; and he enjoys woodworking.

Chris Wortmann, PE – Owner of NOHR Wortmann Engineering (an ACA Sponsor)



Christopher Wortmann, PE is the owner of NOHR Wortmann Engineering, an engineering company that provides engineering, evaluation, insurance investigation, design, and drafting services to industrial, agricultural, manufacturing, residential and commercial clients, along with expert witness testimony. He is a 1998 graduate of South Dakota School of Mines and Technology and is a Professional Engineer currently licensed in 25 states. NOHR Wortmann Engineering provides engineering services throughout the US as well as both Canada and Mexico. Chris is an active member of the National Society of Professional Engineers (NSPE), American Concrete Institute (ACI), and Grain Elevator & Processing Society (GEAPS). Chris currently serves on the Nationwide Agribusiness Grain Advisory Board. He is one of 10 Board members collaborating to solve key issues impacting the grain industry.

Julie Overdeer – [see page 2](#)

Aaron Trenshaw – Rimkus (an ACA Sponsor)



Mr. Trenshaw holds a B.S. degree in Civil Engineering, a B.S. degree in Architectural Engineering, and an M.S. degree in Civil Engineering with an emphasis in structures from Missouri University of Science & Technology. He has over 9 years of industry experience in design, engineering, procurement, structural design and evaluation, scheduling, cost estimating, forensic investigations, and code compliance. Mr. Trenshaw also has significant experience performing engineering investigations on residential, commercial, agricultural, and industrial properties evaluating site issues, including foundation settlement investigations, moisture intrusion/water damage, tornado and storm damage, structural damage, fire damage, vehicle impact and tree impact damage, and construction defect determinations. Mr. Trenshaw's areas of expertise include structural analysis, design, and performance analysis of steel structures, anchorage, and power systems supports; design power transmission systems; residential construction; walkway safety; site accessibility; and premises liability related to design and construction.

Bob Marlow – Operations Professional Services

Bob is the owner of Operations Professional Services (OPS), a consulting firm located in New Castle, Indiana. While he continues to work on numerous projects, his primary focus is providing education and training on grain quality, facility operations, and overall best practices, to a wide range of clients, including farmers, local coops, and others, all based on his broad range of experience(s) over his 50+ year career in the Ag Industry.



A 38-year member of The Grain Elevator and Processing Society (GEAPS), he has presented numerous educational programs at their annual exchanges. He is the primary instructor at the Grain Elevator Managers course held at KSU, an instructor with Iowa State University on the Advanced Grain Elevator Operations Managers school and worked closely with Purdue University and others on a USDA / Food Aid project in Nigeria in 2015 and 2016. He has contributed to Safety Made Simple training programs, and written articles on grain quality, operations, and efficiency in the Grain Journal magazine. Bob and his wife (Stephanie) of 39 years, have 3 daughters, a (2) grandchildren, and enjoys traveling, gardening, cooking, and spending time with family and friends.

Debbie Champion – Founding Partner in the Firm Ryneason, Suess, Schnurbusch, and Champion

Debbie Champion is a founding partner in one of the 25 largest law firms in Missouri. Ms. Champion actively practices in Missouri and Southern Illinois state and federal courts. She has argued before the Missouri Supreme Court and the Eastern, Western and Southern District Missouri Courts of Appeals, and the Illinois Court of Appeals. She has also argued in the federal court of the United States District Court for the Eastern and Western Districts of Missouri, and the Eighth Circuit and the Seventh Circuit U.S. Court of Appeals. She is a member of the Bar of the United States Supreme Court. Ms. Champion has been named as one of the top 50 attorneys in St. Louis, top 100 attorneys in Missouri, and top lawyers in America. She has received numerous awards including 2020 Lawyer of the Year for Missouri in Litigation-Insurance, the Lawyer's Lawyer Award by the Women's Justice Award, and designated as an Acritis Star – just to mention a few of her distinguished accomplishments. Ms. Champion finds time to devote many hours to community and charitable causes, and she actively provides legal services to the indigent; she is committed to the advancement of women in the law.



Chris Wills – Partner with the Rajkowski Hansmeier Law Firm

Chris Wills is a partner at Rajkowski Hansmeier Ltd. in St. Cloud, Minnesota. He is licensed to practice law in Minnesota, North Dakota, South Dakota, Nebraska, Wisconsin, Iowa, and Oklahoma. He primarily handles agricultural claims, including crop claims, feed claims, injury claims, and employment claims. His wife Molly recently returned to school to become a pastor; together they have three young children. In his free time, Chris enjoys playing video games with his oldest son, rock climbing with his daughter, and playing with Legos with his youngest son.



Brandan McGehee – [see page 2](#)

Rusty Rumley – National Agricultural Law Center

Rusty was born and raised on a family farm in Cogar, Oklahoma. He graduated magna cum laude from Oklahoma State University in 2004 with a B.S. in AgriBusiness and in 2007 earned his juris doctor from the University of Oklahoma. After law school, Rusty earned his LL.M in Agricultural Law at the University of Arkansas. He is licensed to practice law in the states of Oklahoma and Michigan.



Rusty has published law review articles discussing the future application of special use valuation for inherited farmland, “right to farm” statutes, and the enforcement of animal cruelty statutes by private organizations. He has also written on landowner liability, agritourism, food labeling, local food production, business organizations, crop insurance, estate planning, leasing, and other land use topics in his work at the Center. Further, Rusty presents around the country to producer, consumer, extension, industry, and legal groups on an array of topics.

Larry Fehner – Principal Engineer at Norton & Schmidt



Larry Fehner received his Bachelor's Degree in Civil Engineering from Southern Illinois University in 1981 and is a licensed professional engineer in the states of Missouri, Kansas, and Nebraska. An experienced structural engineer and designer, he joined Norton & Schmidt in 1987. He is experienced with all major building materials and has been involved with all forms of low-rise construction including residential, agricultural, and light to heavy commercial and industrial buildings. Since joining Norton & Schmidt, Larry has performed many thousands of building inspections and forensic investigations. These have been performed for building and homeowners, real estate professionals, contractors, insurance companies, and lawyers on a first come, first serve basis. Reviewing, correcting, and repairing problems with existing structures, roofing, and building envelope systems is a regular part of his workload. Forensic investigations include determining the cause, type and extent of damages, and any underlying problems or defects. Included are damages/problems related to storms, hail, wind, fire, explosions, blasting, vehicle impact, mechanical defects, and improper construction. Larry is also an EDI Certified Inspector for exterior wall cladding systems including stucco and EIFS exterior finishes. Catastrophic to small losses are all handled with professionalism and care.

Doug Overdeer – [see page 2](#)

Mike Sutton – [see page 2](#)



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